

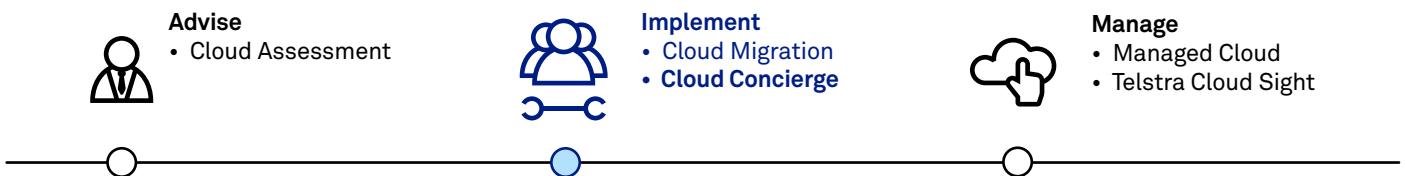


Cloud Concierge

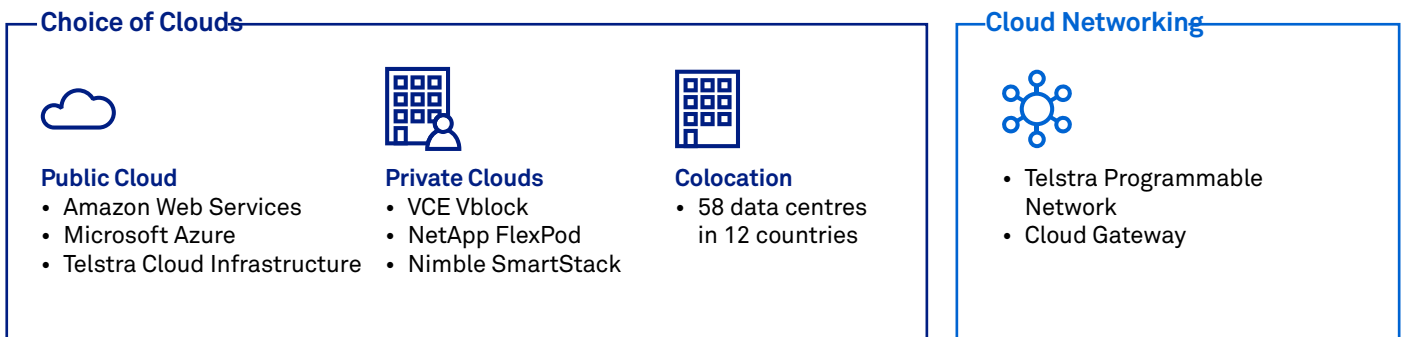
Embrace the power of Cloud, from day one
Get your cloud up and running so you can focus on innovating.

Telstra Cloud Concierge Service aims to familiarise you with your new cloud environment so you can focus on innovating with the power of cloud from day one.

We offer a range of end-to-end lifecycle cloud service:



Supporting our range of Cloud Products



Scope of work

We provide you access to a team of cloud consultants who will get your new environment set up and configured so your business can focus on innovating with the power of cloud. We will also tailor your cloud to your business requirements – and so that the risk of downtime is greatly reduced.

Benefits

- Familiarisation and initial setup
- Industry best practice configuration
- Tailor cloud and cloud connectivity to your business requirements
- Insights about your cloud investments

Key activities

- Guide you carefully through your initial cloud setup and login phases. For example, before you set up your cloud we can help clarify any dependencies.
- Advise you about any pre-requisite setup and post-setup requirements. This includes providing and explaining technical guidelines as well as giving you the confidence to navigate the cloud portals to get the most out of your purchase.

Cloud Concierge Service support the following cloud products:



- Telstra Programmable Network
- Telstra Cloud Sight
- Cloud Management Platform
- Telstra Cloud Gateway
- Telstra Virtual Storage

How it works



| What you do | What we do | What you get |
|--|--|---|
| <p>You'll need to provide us with:</p> <ul style="list-style-type: none"> • Access to your cloud services and platforms • Technical contacts | <p>Our Cloud Concierge team can guide you through the process of ordering and activating your new Telstra Cloud services*.</p> <ul style="list-style-type: none"> • Depending on your needs, this service can include: • Guiding you to create a Cloud identity with Telstra • Guiding you through sign-up processes for our cloud solutions • Advising you on any pre-requisite, setup and post setup requirements • Showing you Telstra's Cloud Management Platform • Providing and explaining technical guidelines to configure your Cloud Gateway • Clarifying any dependencies and how elements interact with each other • Ensuring you can navigate your cloud portal to maximise its benefits | <p>Our Cloud Concierge team can guide you through the process of ordering and activating your new Telstra Cloud services*. Depending on your needs, this service can include:</p> <ul style="list-style-type: none"> • Quick Set up – Be guided by experts so you can start realising value from your Telstra Cloud solution sooner • Expert Guidance – Peace of mind that your configuration is in alignment with best practice • Risk Minimisation – By aligning to best practice and tailoring your purchases to your business requirements you can reduce the risk to your business |

*Amazon Web Services, Microsoft Azure, Virtual Storage, Telstra Programmable Network, Cloud Management Platform and Telstra Cloud Sight

We focus on measurable outcomes and business process enhancements, and can offer you a complete range of end-to-end lifecycle services. This industry-leading range is just part of a much bigger picture. We can also help you across a broad portfolio of consulting and professional services, covering multiple aligned domains. These include Collaboration, Networks, Security and many others.

Our team will take into consideration your business strategy, and your wider technology environment. Telstra offers you the best of both worlds – highly skilled people and a rich portfolio of services, delivered on our world-class mobile and fixed networks.

Telstra delivers end-to-end value

As a leading service provider, we're ideally positioned to meet your end-to-end ICT requirements - through access to skilled professionals, cutting-edge capabilities and proven methodologies. No wonder we provide our cross domain experience and ICT solutions to 200 of the top 500 global companies.



Experience

Consulting Services

- We have over 900 people, Australia-wide.
- Our consultants are qualified with all major certifications and accreditations.
- You get the very best help in understanding, managing and reducing business risk.



Specialised

Professional Services

- We provide industry-specific and domain-specific expertise.
- We give you access to guidance and technical design from a deep pool of specialised talent.
- You get solutions tailored specifically to your business requirements.



Best practice

Project Services

- All work is aligned with quality and performance standards.
- We'll ensure you get ICT project planning using best practice methodologies, governance and processes.
- Your projects are delivered on time, and on budget.



End-to-end

Integration and Managed Services

- You'll get peace of mind from start to finish.
- We make sure that both simple and complex services will be truly integrated from end-to-end.
- You get the best chance of achieving true business transformation.

Contact your Telstra account representative for more details.

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